EQUINOX HIT™

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Extraordinary People. Excellent Projects. Every Time.

We provide healthcare system IT departments and construction teams with the data, processes, and expertise to deliver a successful build.

SBA
U.S. Small Business Administration
WOSB CERTIFIED

Packages

We have pioneered a modern approach to manage the information and communication technology components in healthcare construction, including budget development and management, scope, resourcing, IT infrastructure, IT devices, applications, integrations, and balancing competing projects and new technologies. With our integrated platform, Solstice KEY™, and niche expertise, through our Project Advisors, we provide healthcare system IT departments and construction teams with the data, processes, and workflows to deliver successful healthcare construction projects.

Core

- Budget
- IT Deliverables
- Closing Packet

Budget
With our integrated platform & niche expertise, we produce, present & defend your technology budget.

IT Deliverables
After work sessions with your team, we develop reports which contribute to accurate IT device asset ordering, tracking, & reconciliation, quality audits & change requests.

Closing Packet
At the end of the construction project, we generate a detailed summary that demonstrates your technology team's value, commitment & contributions to the project.

Medical Equipment & Building Systems IT Plan
This tool allows your team to develop, plan, & implement the IT support for medical equipment & building systems.

Applications Plan
Provides you with the tools required to successfully manage the EHR, ERP, and 3rd Party applications .

Integration & Testing Plan
Provides integration & testing plans for applications, print testing, & devices testing.

Deployment Plan
Provides a toolset allowing your team to organize & manage their work in coordination with the FF&E & construction schedules.

Symbiosis Addition
Changes happen; with the Symbiosis Addition, you get updated budgeting & resourcing reports for any scope changes.

Transition Planning Partner
Everything you need to become an excellent IT partner in transition & activation planning.

Command Center Toolbox
Plan the entire IT support arm for the first patient day & beyond to ensure a successful experience.

Service Center Planning Guide
Prepare your service center for all the changes that come with a new build. Your team will be aware of any new devices, equipment & applications that were added as part of the new facility build & where to route service questions & tickets.

Add the below enhancements to your selected package

System Selection Service
Our proven processes & tools allow us to execute any technology or device system selection seamlessly for your new facility.

Structured Cabling & Technology Standardization
Allows you to more effectively communicate technology standards for any new build to your construction team partners, who review & design to your specifications.

Ongoing Service & Support Plan
Insights into what your IT department will require, including a cost report for each technology & application with ongoing maintenance & support requirements & an equipment refresh plan.

Project Management Toolbox
Provides your project management team with the red flag warnings, workstreams, & schedules needed to manage large, complex healthcare construction projects.

Advantage

- Everything in Core
- Medical Equipment & Building Systems IT Plan
- Applications Plan
- Integration & Testing Plan

Premier

- Everything in Advantage
- Deployment Plan
- The Symbiosis Addition

Premier+

- Everything in Premier
- Transition Planning Partner
- Command Center Toolbox
- Service Center Planning Guide

Explore Our
Offerings

Core

The **Budget** is your one-stop location for planning technology costs on a healthcare construction project. It includes technologies (building systems, medical systems, IT devices), applications, integrations, implementations, and IT resourcing. Estimating IT resources and associated costs are challenging; this offering includes the resourcing costs to bill against the capital construction project budget.

We have the experience and niche expertise; all we need from you is a few data inputs and design documents. We then put key data elements into our integrated platform, Solstice KEY™, using insights from de-identified construction projects to create your budget report. As your trusted partner, we assist you with presenting and defending the budget and verifying clear roles and responsibilities with any other construction players involved in technology.

Budget management is included, providing you with everything you need for IT procurements on a construction project to track and control costs. The process flow and templates allow you to track and manage the purchase requests (PR) and purchase orders (PO) for optimal ordering and budget management. We provide you with best practices on billing IT resources and the processes and tools to assist you with billing for these resources. We assist you in obtaining an assigned capital number for technology budget management.

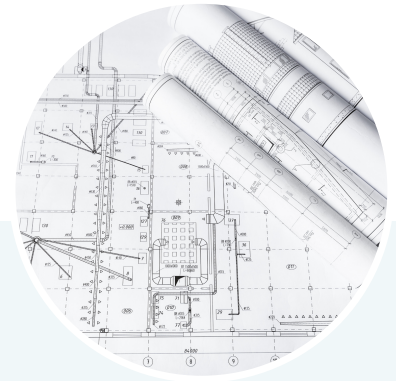Core

Advantage

Premier

Premier+

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Core

- Budget
- **IT Deliverables**
- Closing Packet

The **IT Deliverables** component allows you to capture and define all technology requirements for every room in your build. Together, we mark up the architectural drawings with refinements and identify red flags. Our team then enters key data elements into our integrated platform, Solstice KEY™, to create your IT deliverables report. We will review the report with your project managers, provide use cases, and advise on future session facilitation recommendations. The report supports and enforces standardization of IT device types, contributes to accurate IT device asset tracking and reconciliation, and provides post-install quality audits. This offering will provide you the power to effectively manage all IT device requirements for the duration of the project.

Work with your Project Advisor to create customized report views, for example:

- By device type for ordering procedures.
- By level or department to obtain device counts for departmental sign-off and deployment.
- By items installed during construction, like cables, vs. items installed post-construction, like PCs.
- TDR/IDF level cable delineation reporting; this enhances the accuracy and efficiency in developing the network design and bill of materials.
- Warnings if the cable count does not meet the requirements for the devices.
- Identification between newly purchased devices and devices that will be moved from an existing facility to the new facility.

Core

- Budget
- IT Deliverables
- **Closing Packet**

The **Closing Packet** highlights the technology teams' contributions. We will develop a closing report for you to circulate internally to demonstrate the technology teams' value on the project and your commitment to continuous improvement.

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Advantage

- Everything in Core
- **Medical Equipment & Building Systems IT Plan**
- Applications Plan
- Integration & Testing Plan

The **Medical Equipment and Building Systems IT Plan** allows your team to develop, plan, & implement the IT support for medical equipment and building systems. This plan will enable you to be a great partner to the Medical Equipment Planners and the construction team members managing the building systems. As technology and healthcare converge, our integrated platform, Solstice KEY™, is continuously updated to accurately build your plan with the latest items in building, medical, and technology systems.

Advantage

- Everything in Core
- Medical Equipment & Building Systems IT Plan
- **Applications Plan**
- Integration & Testing Plan

The **Applications Plan** solves an often-missed opportunity for the IT department to deliver superior service on construction projects. Your Project Advisor will guide you with the tools and workflows needed to successfully manage the EHR, ERP, and hundreds of 3rd Party applications, providing one source of truth for all your requirements. In addition, this plan includes tools to improve communication among application team members and vendors, protecting your teams from miscommunications and delays.

Advantage

- Everything in Core
- Medical Equipment & Building Systems IT Plan
- Applications Plan
- **Integration & Testing Plan**

The **Integration & Testing Plan** provides integration points for existing and new applications, the print testing plan, and the clinical device testing plan. All we need from you is the interface inventory for our experts to pull key data elements to enter into our integrated platform, Solstice KEY™. Once the tools are built, your Project Advisor sets time with your assigned project manager to review the tools, advise on facilitation recommendations, and identify any gaps and red flags.

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Premier

- Everything in Advantage
- **Deployment Plan**
- The Symbiosis Addition

The **Deployment Plan** captures the locations, connectivity information, and additional data elements to organize the work for the IT department. As the Low Voltage vendors install their products, everything lives on a server that rides the IT network. These tools provide the server requirements, IP assignments, and network tracking essential for planning your deployment in coordination with the construction and FF&E schedules.

Premier

- Everything in Advantage
- Deployment Plan
- **The Symbiosis Addition**

Changes happen; the **Symbiosis Addition** provides updated budgeting and resourcing reports for scope changes*. We then put key data elements into our integrated platform, Solstice KEY™, using insights from de-identified construction projects to create your change budget and resource reports. As your trusted partner, we assist you with presenting and defending the budget and verifying clear roles and responsibilities with any other construction players involved in the technology components of the change.

*Only qualified changes are included in this offering, limited to adding a level or floor, system changes, and major milestone changes.

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Premier+

- Everything in Premier
- **Transition Planning Partner**
- Command Center Toolbox
- Service Center Planning Guide

The **Transition Planning Partner** offering helps you become a great partner to the Transition and Activation Planners on the project. Planners require specific information from the IT department for successful first patient days. This offering provides the Technical Dress Rehearsal Plan, IT and Medical Equipment roles delineation, and the transition checklist. This checklist includes items such as secure storage management, move management, dock management, phasing, and IT training expectations.

Premier+

- Everything in Premier
- Transition Planning Partner
- **Command Center Toolbox**
- Service Center Planning Guide

The **Command Center Toolbox** allows you to plan the entire support arm for the first patient day and beyond to ensure a successful experience for your team, internal stakeholders, the patients, and the community. This includes the preparation checklist, the 24/7 schedule with recommendations of the most successful command centers built-in, a red flag warnings document, and a communication plan.

Premier+

- Everything in Premier
- Transition Planning Partner
- Command Center Toolbox
- **Service Center Planning Guide**

The **Service Center Planning Guide** prepares your service center for all the changes that come with a new build. The team will be aware of any new devices, equipment, and applications that were added as part of the new facility build and where to route service questions and tickets. This planning guide provides key insights into when the service center needs to be informed of changes and how to best plan for those changes.

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Enhancements

- **System Selection Service**
- **Structured Cabling & Technology Standardization**
- **Ongoing Service & Support Plan**
- **Project Management Toolbox**

Add the below enhancements to your selected package:

With the **System Selection Service** enhancement, our team manages your technology system selections to include requests for information (RFI) or requests for proposals (RFP). Our proven processes and tools allow us to seamlessly execute any technology or device system selection for your new hospital facility. This enhancement can be added to any package or be provided as a stand-alone offering.

The **Ongoing Service & Support Plan** enhancement includes a cost report for each technology and application with ongoing maintenance and support requirements and an equipment refresh plan for all IT devices in the new facility. This enhancement can be added to the Advantage, Premier, or Premier+ packages.

The **Structured Cabling & Technology Standardization** enhancement* communicates your system standards for any new hospital facility build. Imagine having a single-current document for your construction team partners to review and design to your specifications, reducing unforeseen and costly change requests for the project's duration. Working from your existing standards, your Project Advisor will coordinate, facilitate, and manage multi-disciplinary sessions to finalize the document. We then work with your teams to identify an ongoing maintenance process and ownership to ensure the document is always up to date with your standards and assigned to the right team. This enhancement can be added to any package or be provided as a stand-alone offering.

*This enhancement is designed for new hospital facilities only.

The **Project Management Toolbox** enhancement provides your project management team with the elements needed to manage large, complex construction projects like replacement hospitals, new hospital builds, major renovations, and expansions. This offering includes detailed schedules, workstream breakdowns, proper IT representation in appropriate construction decisions, and red flag warnings across workstreams saving the IT department money and time. This enhancement can be added to the Premier or Premier+ packages.

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